Population Dynamics, Consumption Trends and the Need for New and Novel Uses of Peanuts

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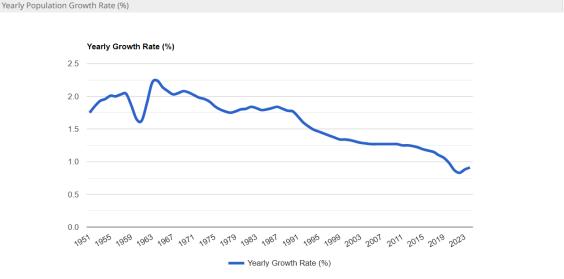
Population Dynamics - Global

- Worldometer
 - Uses data from United Nations and U.S. Census Bureau to provide population estimates in real-time.
 - The population is increasing, but the rate is declining.

Let's watch <u>Japan</u>.

Growth Rate

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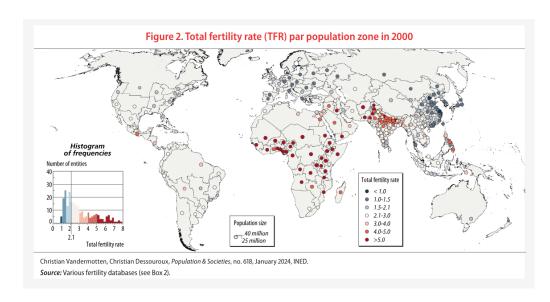
Population in the world is growing at a rate of around **0.91%** per year in 2024 (up from 0.88% in 2023, and down from 0.98% in 2020, and 1.06% in 2019). The current population increase is estimated at around **73 million people per year**.

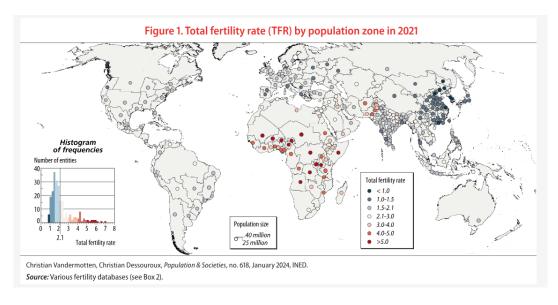
Annual growth rate reached its peak in the late 1960s, when it was at around 2%. The rate of increase has nearly halved since then, and will continue to decline in the coming years.

Source: https://www.worldometers.info/

Population Dynamics - Global

- Fertility is below replacement level (2.1 children per woman) in 152 of the 235 zones that now account for 63% of the world population (vs. 45% in 2000).
- The lowest levels are observed in Chinese coastal megacities, Manchuria, and South Korea, where the TFR is below one child per woman. The low-fertility category, which already included the populations of Europe and eastern Asia in the 2000s, now also encompasses almost all the Americas, a large part of India, Indonesia and, recently, the Philippines. It is in India that the subnational contrasts are most striking.





Population Dynamics - Global

A decrease from 5.3 in 1960 to 2.3 in 2022.



Top 5 Highest Rates

Country	Most Recent Year	Most Recent Value v	
Niger	2022	6.7	~.
Chad	2022	6.2	<u></u>
Somalia	2022	6.2	~
Congo, Dem. Rep.	2022	6.1	~
Central African Republic	2022	5.9	~~.

Top 5 Lowest Rates

Country	Most Recent Year	Most Recent Value ^	
Hong Kong SAR, China	2022	0.7	<u> </u>
Korea, Rep.	2022	0.8	\
Palau	2020	0.8	
Puerto Rico	2022	0.9	<u> </u>
British Virgin Islands	2022	1.0	<u> </u>

United States = 1.7

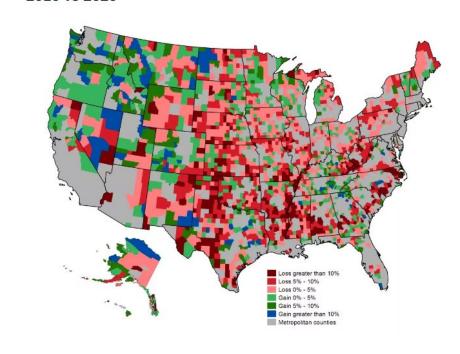
Source: World Bank Group

Population Dynamics – Rural Communities

Nationwide

- Between 2010 and 2020
 population loss was
 widespread across rural
 America, with more than two thirds of all nonmetropolitan
 counties losing population.
- As a result, nonmetropolitan
 America experienced an overall population loss for the first time in history.

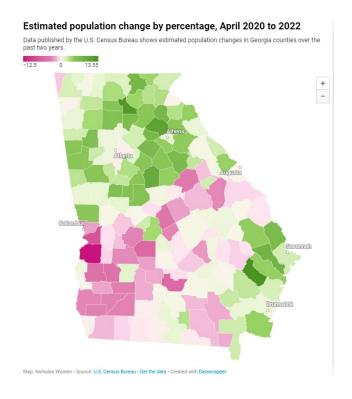
Figure 2. Population Change In Nonmetropolitan Counties, 2010 To 2020



Source: Census Bureau, Census of 2020 and 2010. **Analysis**: K.M. Johnson, University of New Hampshire.

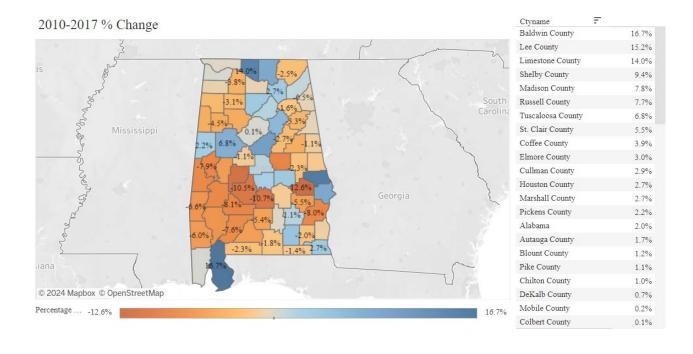
Population Dynamics – Rural Communities

Georgia



The majority of Georgia's growth is seen within 1-1.5 hours of Atlanta.

Alabama

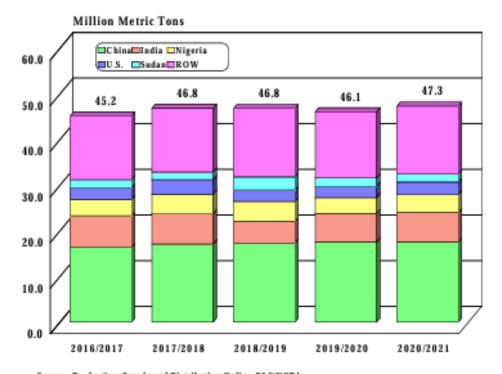


45 of Alabama's 67 counties experienced population loss between 2010 and 2017, according to the Census estimates.

World Peanut Production

• 2.5% annual increase in world peanut production

World Peanut Production, 2016-2020



Source: Production, Supply and Distribution Online, FAS/USDA

Source: Center for North American Studies at Texas A&M University

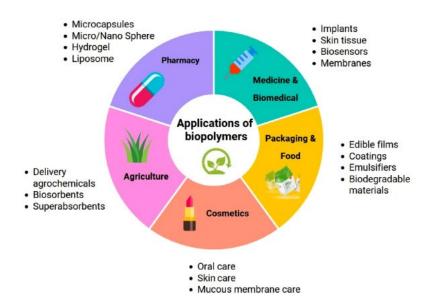
Stocks & Processing Report

• Every category is down. With the economy in its current state, one would expect demand to be higher.

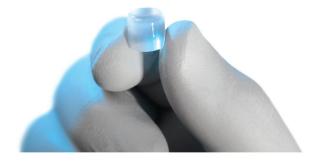
STOCKS AND PROCESSING: 10 MONTH (AUG-JULY) 2023 CROP COMPARED TO 2022 CROP									
	MAZUR & HOCKMAN (1,000'S LBS.)								
MONTH	PEANUT	PEANUTS	PEANUT	OTHER	TOTAL	TOTAL	IN	CRUSH	
ENDING	CANDY	SNACKS	BUTTER	USES	EDIBLE	TOTAL	SHELL	STOCK	
Aug-23	40,124	36,178	143,068	4,828	224,198	269,498	12,248	45,300	
Aug-22	35,556	30,510	109,894	5,010	180,970	242,396	12,654	61,426	
% CF		18.58%	30.19%	-3.63%	23.89%	11.18%	-3.21%	-26.25%	
Sep-23	32,634	34,084	119,756	5,088	191,562	235,785	10,961	44,223	
Sep-22	38,144	41,299	129,503	4,012	212,958	267,179	11,283	54,218	
% CF	IG -14.45%	-17.47%	-7.53%	26.82%	-10.05%	-11.75%	-2.85%	-18.43%	
Oct-23	37,708	35,158	127,357	4,213	204,436	247,000	12,444	42,564	
Oct-22	38,377	40,691	133,049	4,304	216,421	267,192	10,536	50,771	
% CF		-13.60%	-4.28%	-2.11%	-5.54%	-7.56%	18.11%	-16.16%	
Nov-23	32,696	33,293	117,129	3,076	186,194	223,978	11,391	37,784	
Nov-22	27,998	38,496	126,826	3,543	196,863	249,997	12,759	53,134	
% CH	IG 16.78%	-13.52%	-7.65%	-13.18%	-5.42%	-10.41%	-10.72%	-28.89%	
Dec-23	31,436	31,763	108,522	3,630	175,351	211,792	11,254	36,441	
Dec-22	29,149	37,936	112,647	2,628	182,360	234,871	12,264	52,511	
% CH	IG 7.85%	-16.27%	-3.66%	38.13%	-3.84%	-9.83%	-8.24%	-30.60%	
Jan-24	30,534	34,440	123,730	4,297	193,001	231,663	11,315	38,662	
Jan-23	38,467	41,288	120,392	3,659	203,806	253,956	15,100	50,150	
% CH	IG -20.62%	-16.59%	2.77%	17.44%	-5.30%	-8.78%	-25.07%	-22.91%	
Feb-24	40,294	32,727	127,170	4,444	204,635	248,310	10,231	43,675	
Feb-23	38,437	40,421	120,035	3,295	202,188	248,889	12,104	46,701	
% CH		-19.03%	5.94%	34.87%	1.21%	-0.23%	-15.47%	-6.48%	
Mar-24	38,421	33,166	117,825	4,079	193,491	228,964	10,233	35,473	
Mar-23	45,114	39,289	136,493	3,783	224,679	267,790	12,878	43,111	
% CH	IG -14.84%	-15.58%	-13.68%	7.82%	-13.88%	-14.50%	-20.54%	-17.72%	
Apr-24	27,797	33,926	113,735	5,350	180,808	227,184	11,097	46,376	
Apr-23	33,136	40,274	115,092	3,667	192,169	239,955	11,922	47,786	
% CH	IG -16.11%	-15.76%	-1.18%	45.90%	-5.91%	-5.32%	-6.92%	-2.95%	
May-24	29,556	32,213	119,606	5,016	186,391	225,504	10,696	39,113	
May-23	37,210	36,111	131,738	4,318	209,377	254,440	12,979	45,063	
% CH		-10.79%	-9.21%	16.16%	-10.98%	-11.37%	-17.59%	-13.20%	
TOTAL 23-24	341,200	336,948	1,217,898	44,021	1,940,067	2,349,678	112,649	409,611	
TOTAL 22-23	361,588	386,315	1,235,669	38,219	2,021,791	2,526,662	124,479	504,871	
% CH	IG -5.64%	-12.78%	-1.44%	15.18%	-4.04%	-7.00%	-9.50%	-18.87%	

Total Edible Use Decrease: 57,000 FST (over a 10-month period)

- Bio-Medical Uses
 - Sustainable Vegetable Oil-Based Biomaterials
 - Breast Implant Filler
 - Cartilage Replacement
- Advantages
 - Biodegradable
 - Environmentally friendly
 - Low cost, accessible and sustainable
 - Does not elicit an immune response in the human body like a foreign object would.
 - Biocompatible in the human body



Source: Science Direct



Cartiva Synthetic Implant from Georgia Tech



- Sustainable Aviation Fuel & Marine Bio Diesel
 - 2016 Applied Research Associates Study with the Air Force confirmed peanut oil could successfully be converted to spec-quality jet and diesel fuels.
 - Current discussions with NREL indicate the whole peanut, including shell and possibly vines, could be used to produce SAF.
 - Airlines are moving to this Delta's goal is to achieve 10% SAF by the end of 2030 and 40-50% by 2050 to achieve net zero emissions. Used cooking oil and animal fat is currently being looked at.
 - Europe currently imports 80% of the used cooking oil market to fuel cars, planes and trains 60% of that comes from China. (Source: Transport & Environment)
 - Europe moving in the direction of all ships importing cargo be fueled by sustainable marine biodiesel.



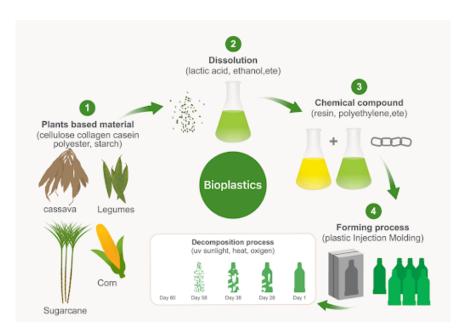
- Peanut Oil for Drying Oil
 - Current research at the University of Georgia
 - Exploring whether peanut oil can be converted from a non-drying oil to a drying oil, which would fully cure. When converted to a drying oil, peanuts could be used as an inexpensive, naturally sustainable alternative to timber oils and polyurethanes used as wood preservatives/coatings. This non-food use of modified peanut oil could "raise farm gate value to producers"
 - Will be compared to linseed oil and tung oil.

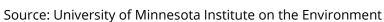


- Bio-Plastics
 - Current work being done by Dr. Biswas at USDA Plant Polymer Research Unit

• Working to develop processes to convert peanut oil or shells into value-added

bioplastics and chemicals





- Poultry Feed
 - 60 million tons of broiler feed per year in the U.S. and Canada according to AFIA.
 - 1% of the market could translate to 700,000 farmer stock tons of peanuts
 - Dr. Ondulla Toomer's research is next on the schedule.





Conclusion

- Let's check back in with Japan.
- If we only promote to an edible market, this is the number of consumers we would lose in 20 minutes.
- It's important for us to think outside of the box, as well as the future to adequately sustain the peanut market and help farmers remain economically sustainable at the farm level.
- This information gives us all something to "chew on" and consider as we advocate for our Southeastern growers.