Peanut Trade – Past, Present, Future

2019 Southern Peanut Grower Conference

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July 20, 2019
Thanks!

Georgia Peanut Commission

National Peanut Board

Southern Peanut Farmers Federation

Texas Peanut Producers
50 Years Ago

- Supplier of last resort
- Bulk vs. Value Added
- What was peanuts doing?
History

- Is Exports the “Panacea” for ag commodities?
  - 2050 motto

- Trade’s impact on peanut program

- Productivity of the 1970s vs Demand
  - Florunner
1980s - 2002

- Quota and Additionals
- Export cheap additionals
- Droughts of the 1980s-1990s
  - Open door for competitors
2002 - FUTURE

- FREE RIDER PROBLEM
- Transfer of Technology
U.S. Trade Competitors

- CHINA
- ARGENTINA
- NICARAGUA
- BRAZIL

- Future?
  - AFRICA
  - INDIA
The U.S. and World Peanut Production (1,000 MT)
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA.
The U.S. and World Peanut Exports (1,000 MT)
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA.
U.S. Peanut Production Share of World Peanut Production(%)  
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA.
U.S. Peanut Export Shares of World Peanut Exports (%)  
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA.
The U.S. Peanut Export Shares (%) of Top Five Countries' Total World Trade
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
U.S. Peanut Export to EU Total Volume and EU Peanut Import From World Total Volume
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
U.S. Peanut Export to Canada Total Volume and Canada Peanut Import From World Total Volume
1980/81 - 2017/18

Canada Import From World Total Volume (MT)

U.S. Export to Canada Total Volume (MT)

Source: Foreign Agricultural Service, USDA
U.S. Peanut Export to Mexico Total Volume and Mexico Peanut Import From World Total Volume
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
U.S. Peanut Export to Japan Total Volume and Japan Peanut Import From World Total Volume
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
U.S. Peanut Export to Rest of World Total Volume and Rest of World Peanut Import From World Total Volume
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
The Peanut Export Share to World(%) : Top Five Peanut Export Countries
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
China and India's Peanut Export Shares of World Trades (%)
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
U.S. Peanut Export Shares of World Trades (%)
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
The U.S. Export Share to World(%) of Peanut Meal, Peanut Oil, and Peanut Oilseeds
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
U.S. Major Crop Export Shares of World Total Trade(%): Corn and Peanut
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
U.S. Major Crop Export Shares of World Total Trade(%) Soybean and Wheat
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
U.S. Major Crop Export Shares of World Total Trade(%): Cotton and Rice
1980/81 - 2017/18

Source: Foreign Agricultural Service, USDA
Peanut Forfeited Tonnage Acquired by CCC

Source: USDA-FSA Commodity Loan Activity Report
U.S. Peanut Production and Demand Outlook
May 2019 CBO

Prodn 23%, Dom 21%, Exports 9%, Ending Stocks 6%

Million pounds

Source: CBO May 2019 Baseline, Congressional Budget Office.
U.S. Five Major Crops' Domestic Use Share of Production
May 2019 CBO

Source: CBO May 2019 Baseline, Congressional Budget Office.
USDA Peanut Export Promotion Fund($) Relative Peanut Exports(1,000 MT)
2013 - 2018

Source: Foreign Agricultural Service, USDA
SO WHAT?

- Don’t throw the baby out with the bath water
- Must have dialogue and think outside the normal box
- Don’t need isolated silos defending their turf and competing against each other
- Can US compete in the bulk market driven by price?
- Trade WILL Impact Peanut Program!!
If you don’t take change by the hand, it will take you by the throat.

*Winston Churchill*
Thank You for Your Attention.