US Navy Great Green Fleet



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Bulk Fuel Purchases / Farm to Fleet



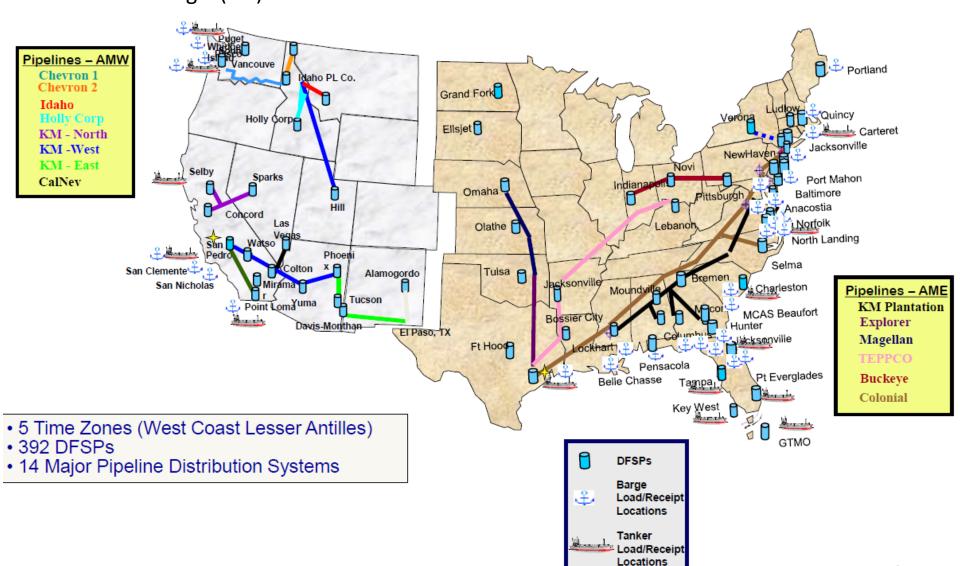
- Rocky Mountain/ West Coast bulk fuels contract awarded for fuel delivery starting December 2015 awarded 77.6 MM gallons of F-76 with 10% synthetic fuels content (142 MM gallons total F-76)
 - Covers San Diego, Bremerton, Hawaii
 - Synthetic fuel supplied by AltAir (Paramount, CA) using the HEFA process
 - Provides the fuel for RIMPAC 2016
 - Solicitation for deliveries start 1 October 2016 recently closed
- Inland/ East/ Gulf Coast solicitation to be released shortly for fuel delivery starting 1 April 2017
 - Covers Norfolk, Mayport, and Jacksonville
 - Awardees announced 1 March 2017
- SECNAV Goals: 336 million gallons (neat) by 2020 for 50% of energy from alternative sources



Rocky Mountain/West Coast Total JP-5 and F-76 volume 431 MM gal (est)

Inland/East/Gulf Coast: Total JP-5 and F-76 volume – 379 MM gal









Great Green Fleet Launches







June 2016





July 2016: 11+ MM gal to 9 countries





<u>Defense Production Act Advanced Drop-In</u> <u>Biofuels Production Project</u>



Company	Location	Feedstock	Conversion Pathway	Fuels	Capacity (MM gpy)
EMERALD BIOFUELS	US Gulf Coast	Fats, Oils, and Greases	Hydroprocessed Esters and Fatty Acids (HEFA)	F-76	82
Fulcrum	McCarran, NV	Municipal Solid Waste	Gasification – Fischer Tröpsch (FT)	JP-5, 8	10.8
Red Rock Biofuels	Lakeview, OR	Woody Biomass	Gasification – Fischer Tröpsch (FT)	F-76, JP-5,8	12

 Fulcrum and Red Rock have announced major jet fuel offtakes (Southwest, United, Cathay Pacific)

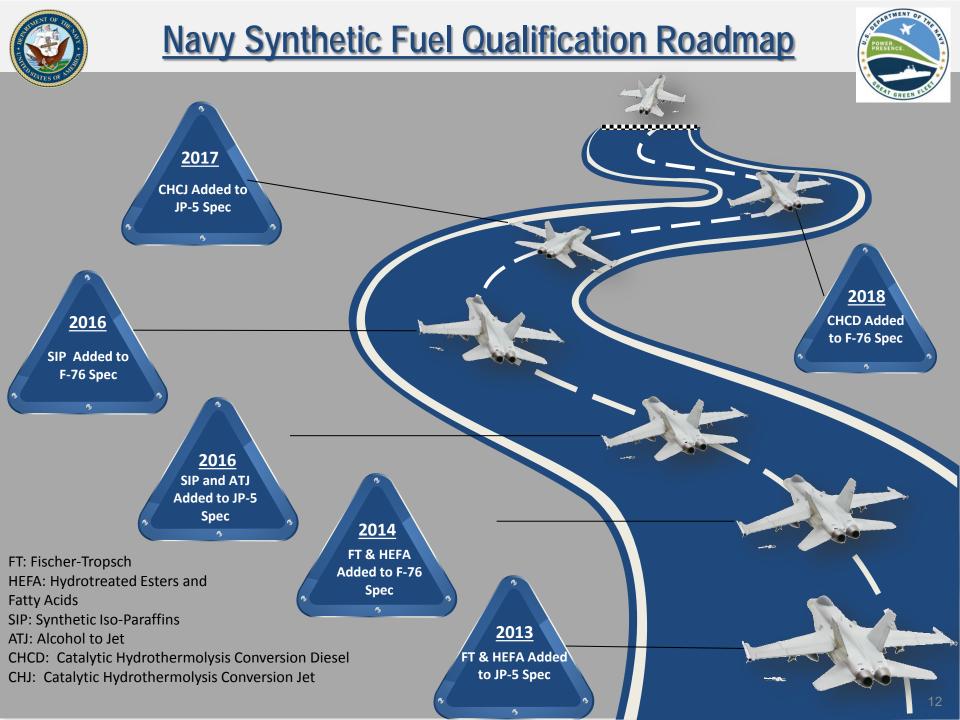


The Importance of Cert/Qual



 If you do not not test and qualify synthetic fuels, then you might as well cross off several of those types of fuel and limit what the jet can accept and where it can go.

SERVICE THIS AIRCRAFT
WITH GRADE JP-4, 5, 8, 8+100,
JET A, A-1, B OR NATO FUEL GRADE
F-34, F-35, F-37, F-40, F-44





Other Notable Progress



- The market is open. If it's in the MILSPEC, we'll take it.
 And we've made sure the other Services will too (someone has to lead)
- We offer a premium for renewable jet fuel derived from USDA-approved feedstocks (Commodity Credit Corporation)
- International markets are expanding... In RIMPAC, eight of other navies have agreed to use alternative fuels during the exercise. More to follow.



Discussion Points



- Long-term contracts are limited to 5 years (+5 option years), are not part of normal business practice, and are for near term production (issued in September for deliveries beginning October the same year)
- Commodity Credit Corporation funds are non-recurring
- Congressional language, internal policy, and interpretation of the FAR has essentially pegged us to petroleum (cost competitive)
- Inclusion of jet fuel in Low Carbon Fuel Standards

Synthetic Hydrocarbons in Aviation Fuels

2010: 50%

2016: 100%

